



# BHAMBRI

S O L A R



सत्यमेव जयते

# MSME

MICRO, SMALL & MEDIUM ENTERPRISES

सूक्ष्म, लघु एवं मध्यम उद्यम

OUR STRENGTH • हमारी शक्ति

## Ministry of MSME, Govt. of India



# Life of MSME's

- **LABOUR ISSUES**
- **PAYMENTS/FINANCES**
- **ORDERS**
- **OPERATIONS**
- **ELECTRICITY**





**FACTORY OWNERS & BUSINESS HEAD**

**DO YOU WANT TO MAKE AN**

# **AUTOMATIC COST SAVING MACHINE ?**

**To Expand Your Margins  Like Crazy..!!**



# Who Am I ?



**INDIA'S #1 ZERO BILL EXPERT**

**CREATOR OF "3 STEPS TO ZERO  
ELECTRICITY BILL" BOOK**

**17+ YEARS OF EXPERIENCE IN  
SOLAR INDUSTRY**

**#1 KYB PROTOCOL EXPERT**



# We have Served...



IndianOil



TATA POWER-DDL



IRCON INTERNATIONAL LIMITED



पावरग्रिड



Grand Circle Foundation™

Giving back to the world we travel



and add a unique zing and appeal to your Presentations.



happy food  
happy people



**Gautam Buddha University**

Established by the Uttar Pradesh Gautam  
Buddha University Act 2002 UP Act No. 9 of 2002

and add a unique zing and appeal to your Presentations.



# Our Esteemed Clients



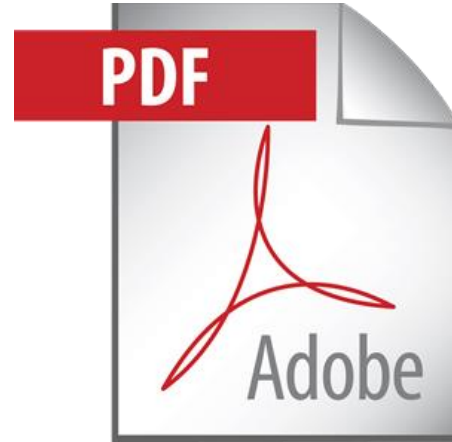
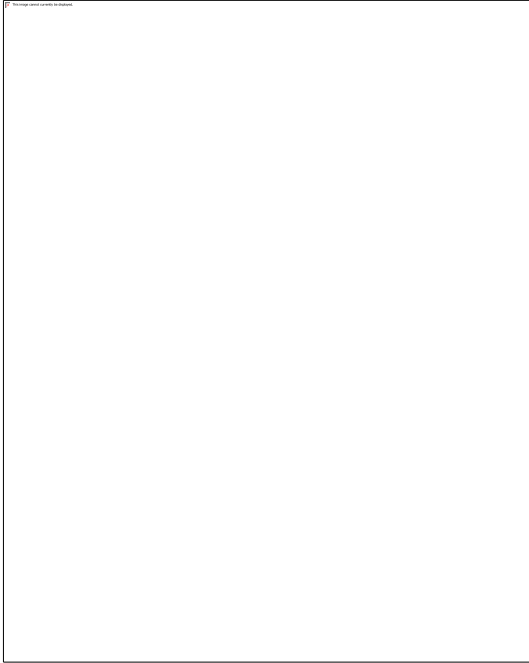
# Our Esteemed Clients



Unchanging values...in changing times



# KYB Protocol



# Why should you go Solar?



- Solar Energy Production in India is Now Cheapest Across the World
- Reduce Fixed recurring cost
- Reduce new cable cost
- 100% Depreciation Benefit
- Factories have ideal flat Roof



# How to select solar system capacity

**BSES** BSES Rajdhani Power Limited

**Bill of Supply for Electricity** Due Date (बिल तिथि): 13-09-2017

Name: SUNNY SOLANKI  
Sanctioned Load : 7.00 (KW)  
CA No. : 103370891

Billing Address: 50 LATE CHHARWA BEEM 6/F HOUSE  
NARAIPOLE NO NEW UDEY VILL INDIA BEEM  
MANGOL NEW DELHI 110049  
Contract Demand :  
M D I : 2.34 (KW)  
Meter Type : 1PSK

Power Factor : 1.000  
Supply Type : LT

Pole No. : DWKPKVD1251  
Bill No. : 100453220395

Walking Sequence : MAT010121A2AA  
Bill Base : Actual

Cycle No. : 11  
Tariff Category : Domestic ( Residential )

Mobile / Tel. No. : 8010095192  
District / Division : Dwarka

Meter Reading Status : DL

Bill Month : SEP-17

Bill Date : 26-08-2017

Customer Care Centre No. (ग्राहक सेवा केंद्र नं.) 39 99 97 07

Meter No. (मीटर नं.)	Unit (KW)	Billed Consumption (Current)		Billed Consumption (Previous)		Multiplication Factor (गुणक)	Current Consumption (दरम्यान)	
		Date of Meter Reading (मीटर पठन दिनांक)	Reading (पठन)	Date of Meter Reading (मीटर पठन दिनांक)	Reading (पठन)		Days (दिवस)	Unit (यूनिट)
40333401	KWH	23-08-2017	2871.00	24-07-2017	2827.00	1.00	30	244.00
40333401	KW	23-08-2017	2.34	24-07-2017		1.00		2.34

**Billing Details (बिल का विवरण)** 30/08/2017 - 31/08/2017

Average monthly units: 6000 units

Per day units:  $6000/30 = 200$  units

1 kw Solar generate per day = 4 units

Solar system capacity:  $200/4 = 50$  kw





**Can I run my factories full load  
on solar?**



# Key Points

- 100 square feet area for 1kw
- Shadow free area required
- Solar panel should face south for northern hemisphere
- 1kw plant generate 4 units a day
- Tilt angle is usually Latitude of the place
- Life of solar power plant up to 25+ years



# TYPES OF SOLAR POWER PLANT

- **ON Grid Solar Power Plant**
- **OFF Grid Solar Power Plant**
- **Hybrid Grid Solar Power Plant**

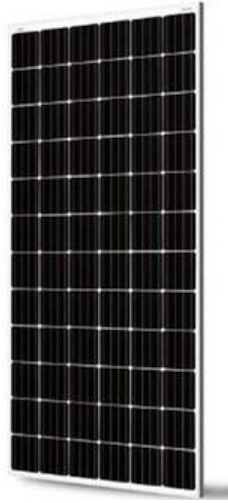




# ON Grid Solar Power Plant



# TYPES OF SOLAR PANEL



**Monocrystalline**



**Polycrystalline**



**Thin Film**



# Mono Crystalline



**Monocrystalline**

**Monocrystalline solar panels have solar cells made from a single crystal of silicon**

**Aesthetics : Solar cells are a black hue**

**Efficiency : 15% to 20%**

**Life : 25+ years**





## Sainik Farm (20 kw)



# Poly Crystalline



**Polycrystalline**

**Polycrystalline solar panels have solar cells made from many silicon fragments melted together**

**Aesthetics : Solar cells have a bluish hue**

**Efficiency : 14% to 16%**

**Life : 25+ years**





**Poly crystalline**



# Thin Film



Thin Film

Thin-film solar panels are typically made with Cadmium Telluride, Amorphous Silicon, Copper Indium Gallium Selenide, Gallium Arsenide

Aesthetics : Solar cells have a black- blue hue

Efficiency : 11% to 13%

Life : 25+ years



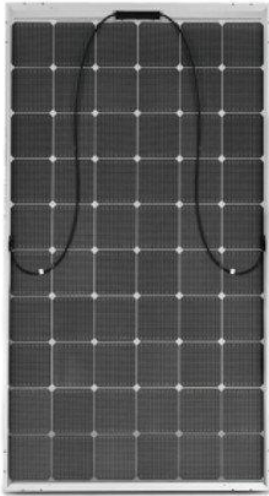


## Thin Film

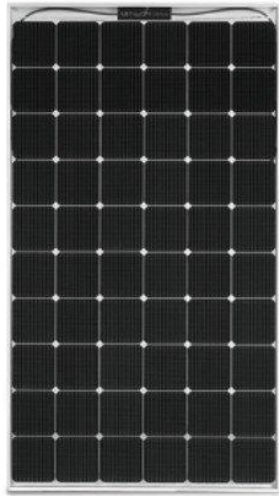




# New Technology



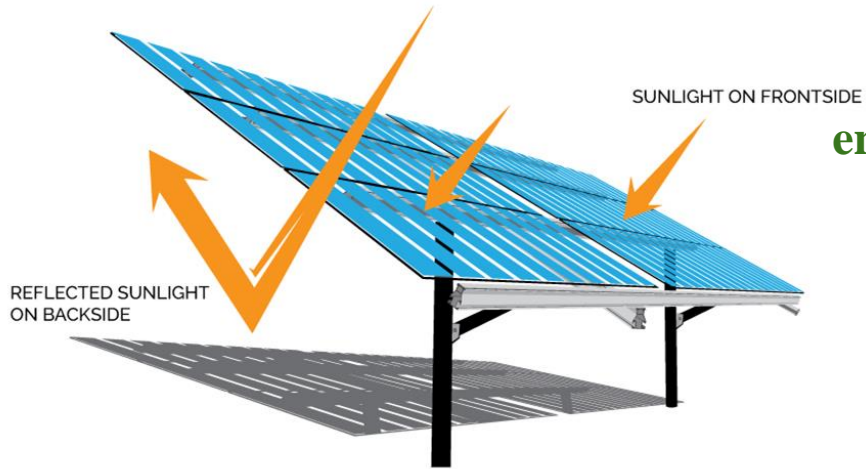
**Bifacial Panel**



**Half Cut Panel**



# Bifacial Panel



**Total Produced Energy**  
energy from the front + energy from the back

**Efficiency : 22% to 30%**

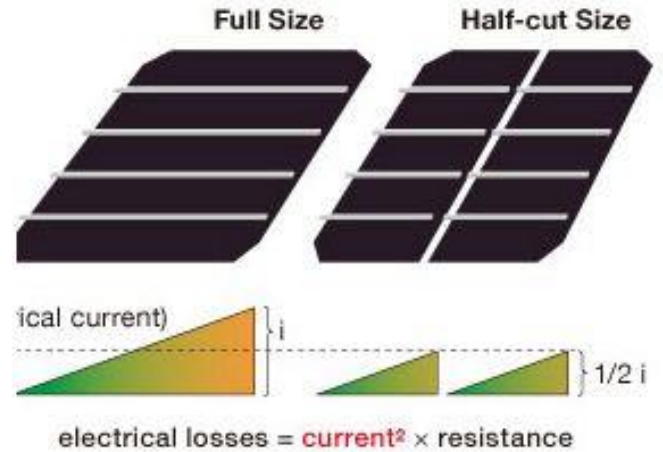
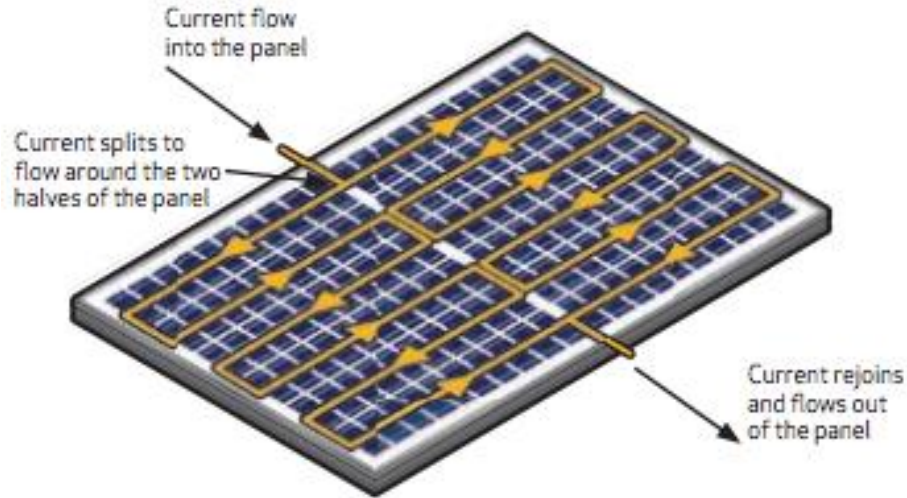




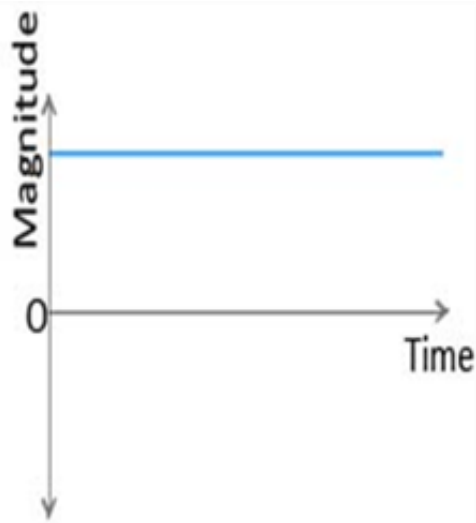
**Pushpanjali (30 kw)**



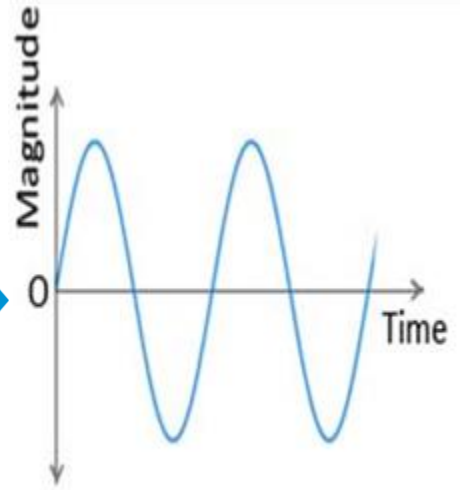
# Half Cut Panel



# Solar Inverter



Direct Current



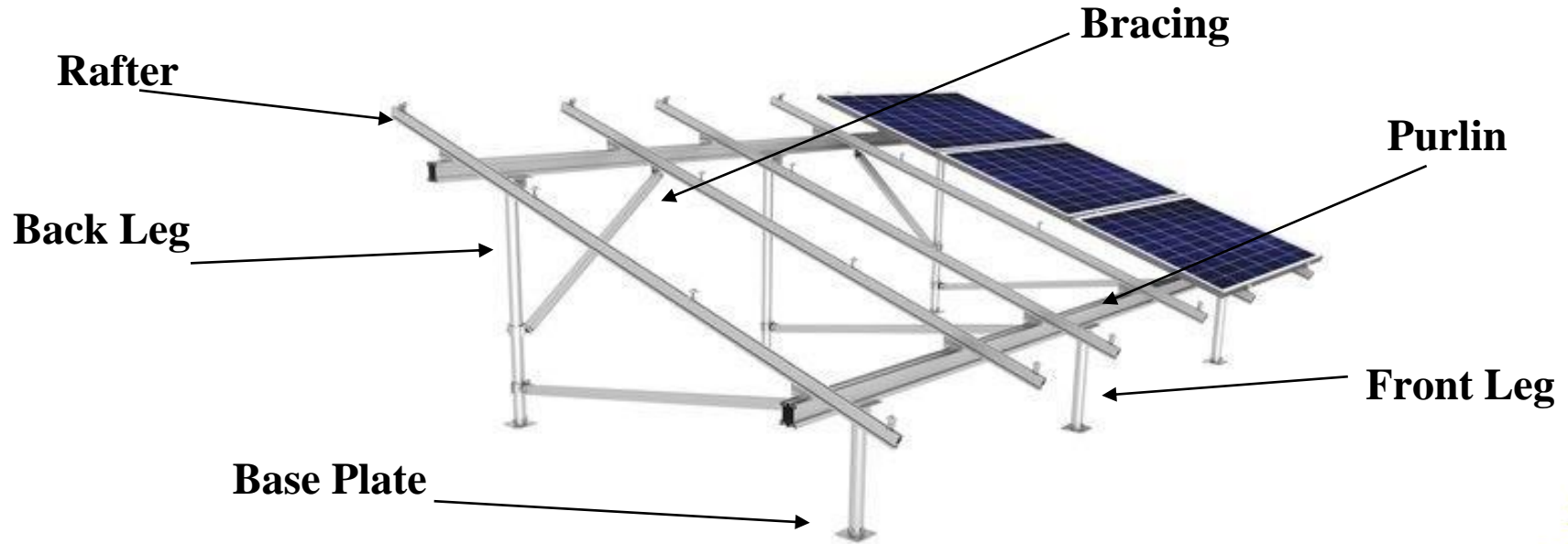
Alternating Current



# Solar Inverter



# Solar Structure



# Galvanizing Process



- Hot dip Galvanized
- Pre Galvanized
- Aluminum Structure







- **Galvanize : 75 to 80 micron**
- **Rust proof Structure**
- **Life : 20+ year**



# Galvanized structure



# Non Galvanized structure



Rusting



# Different Types Of Solar Structure : Ground Mount Structure



# Rooftop Structure



# Super Structure



# Tin Shed Structure



# Bifacial Solar Structure as Solar Roof



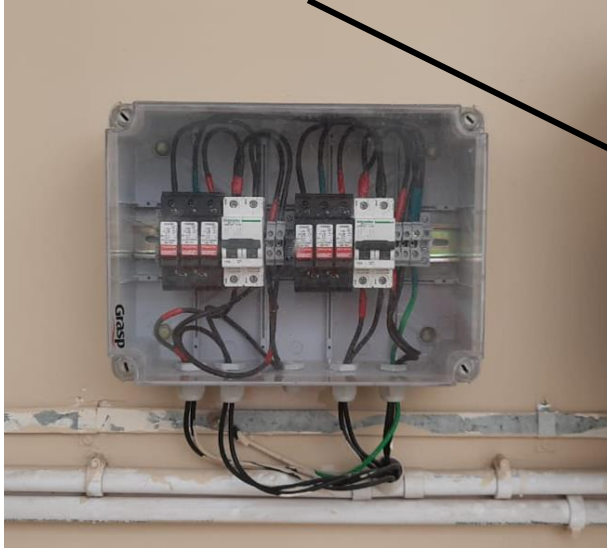


# Parking Shed



# DC MCB Protection Devices

DC SPD



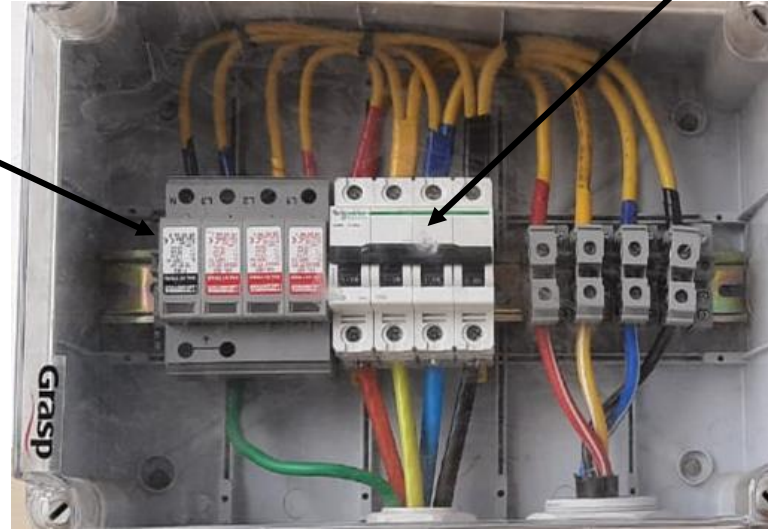
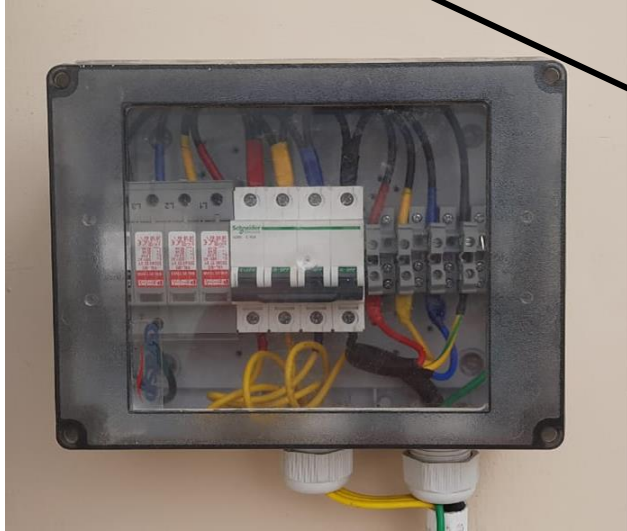
## DC Distribution Box



AC SPD

## Protection Devices

AC MCB



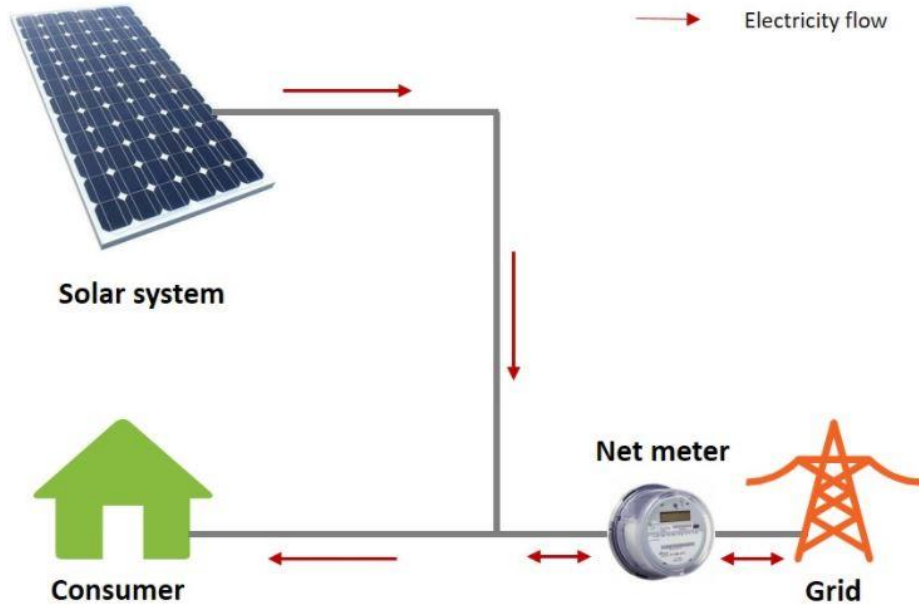
## AC Distribution Box



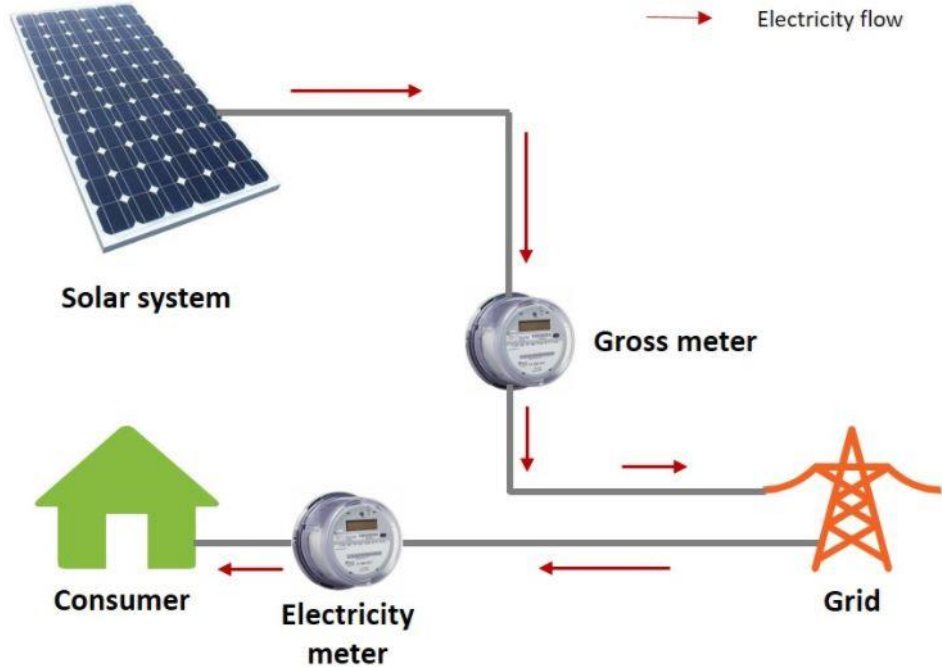
# Earthing & Lightning Arrestor



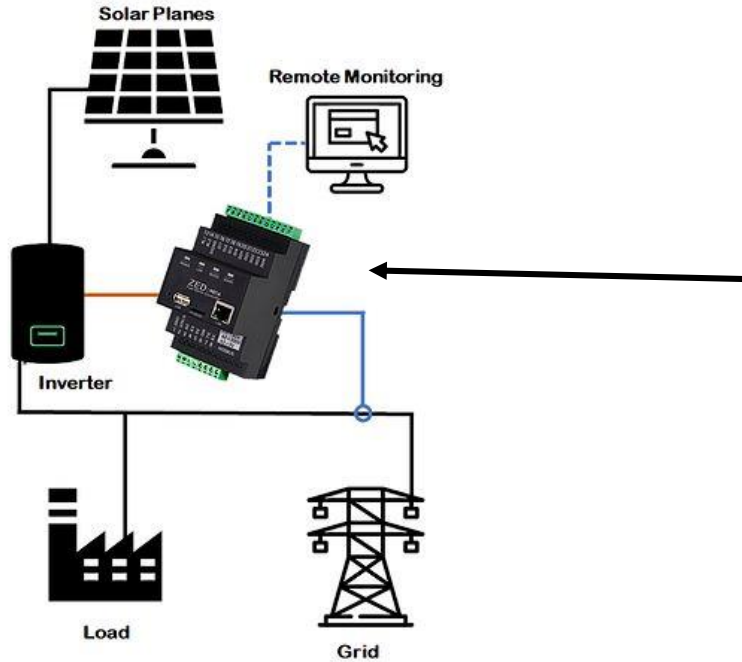
# Net Meter



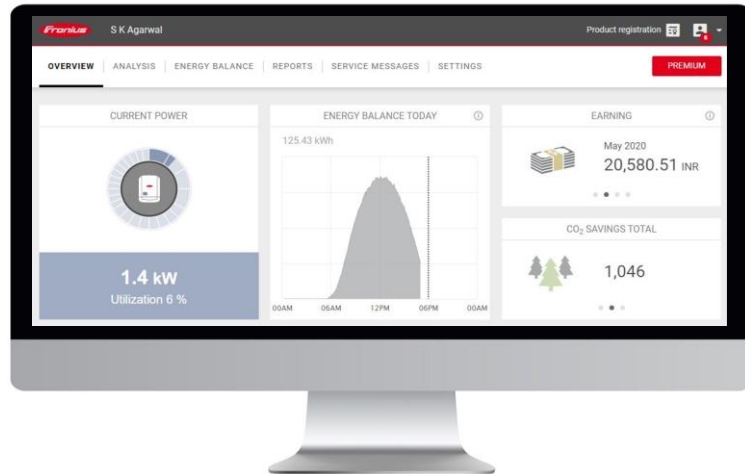
# Gross Meter



# Zero Export Device



# How can I check my generation?



**CO<sub>2</sub> SAVINGS**

**40.81 Ton**

**TREE SAVINGS**

**1,046**

**FUEL SAVINGS**

**272,068 km**





# Online Monitoring



## Site Visit



## Need Analysis

### NEED ANALYSIS FORM FOR SPP

SITE VISIT FORM FOR SOLAR POWER PLANT

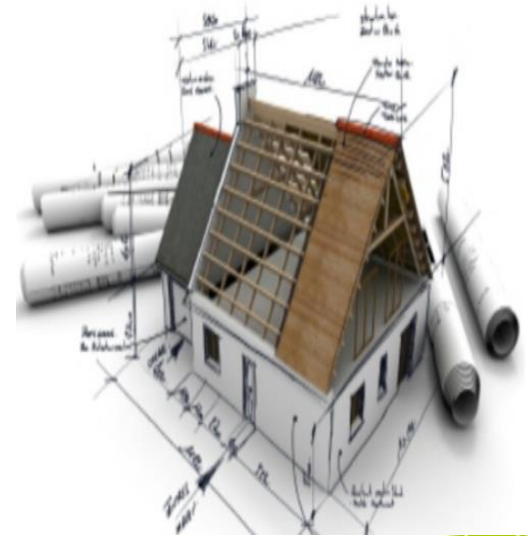
Your email address ([contact@bhambrienterprises.com](mailto:contact@bhambrienterprises.com)) will be recorded when you submit this form. Not you? [Switch account](#)

Company/Institute Name

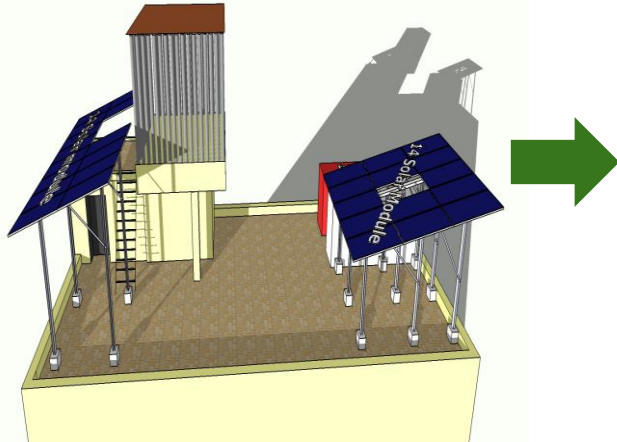
Your answer

DATE

## Structure Analysis



# Shadow Analysis



# Generation Report

PVSYST V6.83	14/09/19	Page 16
<b>Grid-Connected System: Simulation parameters</b>		
<b>Project :</b> Janakpuri		
<b>Geographical site</b>	Janakpuri	Country India
<b>Situation</b>	Latitude 26.63° N	Longitude 77.09° E
Time defined as	Legal Time Time zone UT+5.5	Altitude 234 m
<b>Meteo data:</b>	Janakpuri	Meteonorm 7.2 (1981-1996) - Synthetic
<b>Simulation variant :</b> New simulation variant		
Simulation date	14/09/19 09:57	
Simulation for the	19th year of operation	
<b>Simulation parameters:</b>		
Collector Plane Orientation	System type Tables on a building	
Modelc used	Transposition Perez	Diffuse Perez, Meteonorm
Horizon	Free Horizon	
Near Shadings	Detailed electrical calculation (acc. to module layout)	
User's needs :	Unlimited load (grid)	
<b>PV Arrays Characteristics (2 kinds of array defined)</b>		
<b>PV module</b>	Si-poly	Model Eldore V-8P-72.500.02.04
Original PVSyst database	Manufacturer	Vikram Solar
<b>Sub-array "Sub-array #1"</b>		
Number of PV modules	In series 7 modules	In parallel 2 strings
Total number of PV modules	Nb. modules 14	Unit Nom. Power 330 Wp
Array global power	Nominal (STC) 4620 Wp	All operating cond. 4152 Wp (50°C)
Array operating characteristics (50°C)	U mppt 237 V	I mppt 18 A
<b>Sub-array "Sub-array #2"</b>		
Number of PV modules	In series 7 modules	In parallel 2 strings
Total number of PV modules	Nb. modules 14	Unit Nom. Power 330 Wp
Array global power	Nominal (STC) 4620 Wp	All operating cond. 4152 Wp (50°C)
Array operating characteristics (50°C)	U mppt 237 V	I mppt 18 A
<b>Total</b>	Array global power	Nominal (STC) 9 kWp Total 28 modules
	Module area	54.2 m²
<b>Inverter</b>		
Number of PV modules	Model	Nat 160
Custom parameters definition	Manufacturer	Lumense
Characteristics	Operating Voltage	100-500 V Unit Nom. Power 5.00 kWac
<b>Sub-array "Sub-array #1"</b>	Nb. of inverters 2 * MPPT 50 %	Total Power 5.0 kWac
		Phom ratio 0.52
<b>Sub-array "Sub-array #2"</b>	Nb. of inverters 2 * MPPT 50 %	Total Power 5.0 kWac
		Phom ratio 0.52
<b>Total</b>	Nb. of inverters 2	Total Power 10 kWac



# Installation



# Net metering



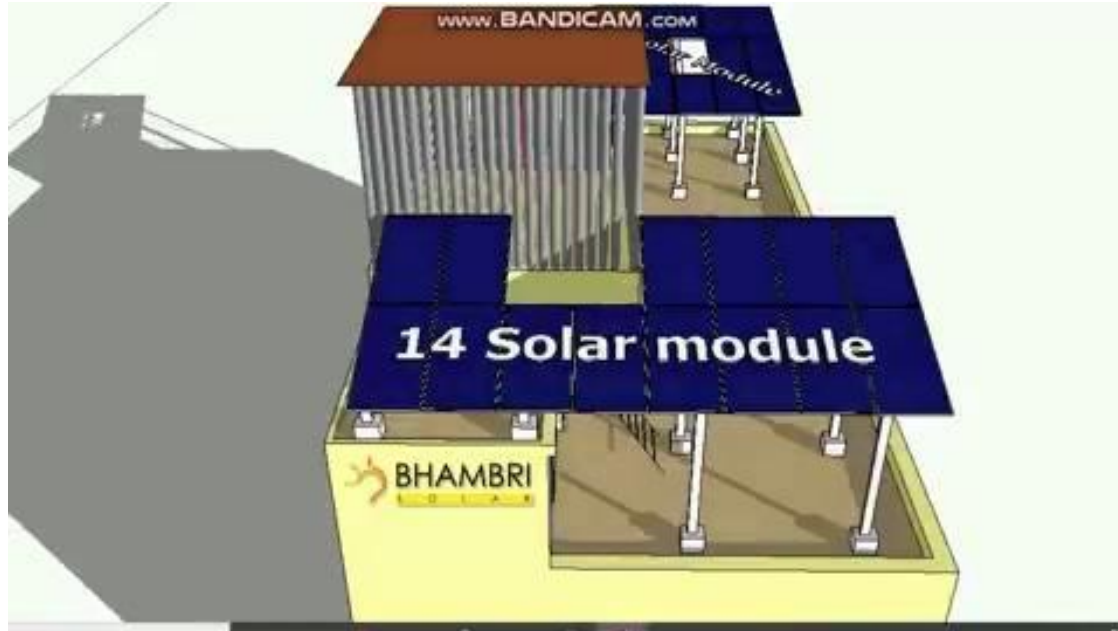
# Online Monitoring



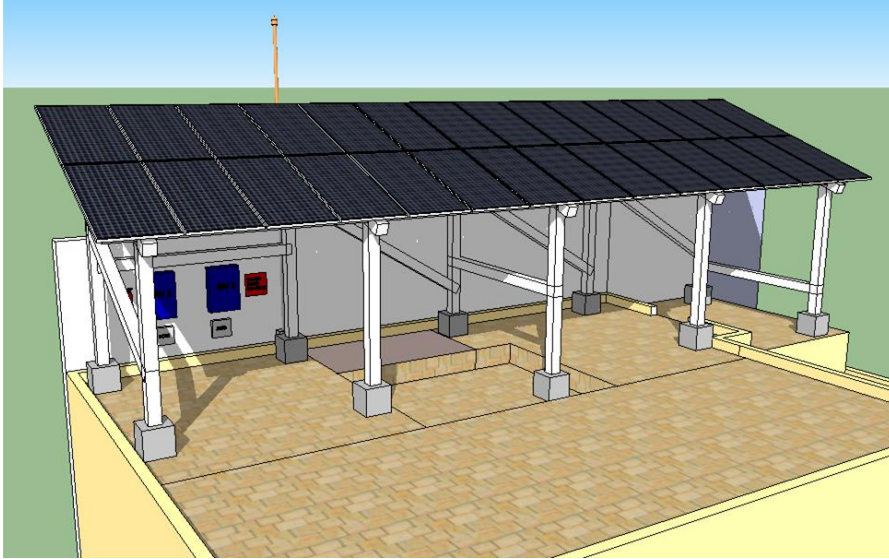
# Handover Documents



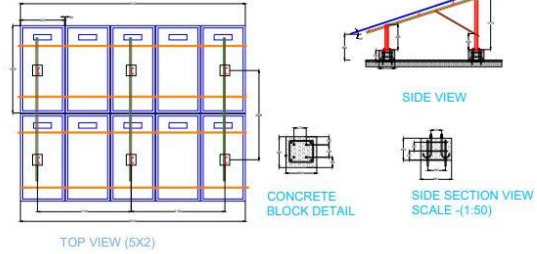
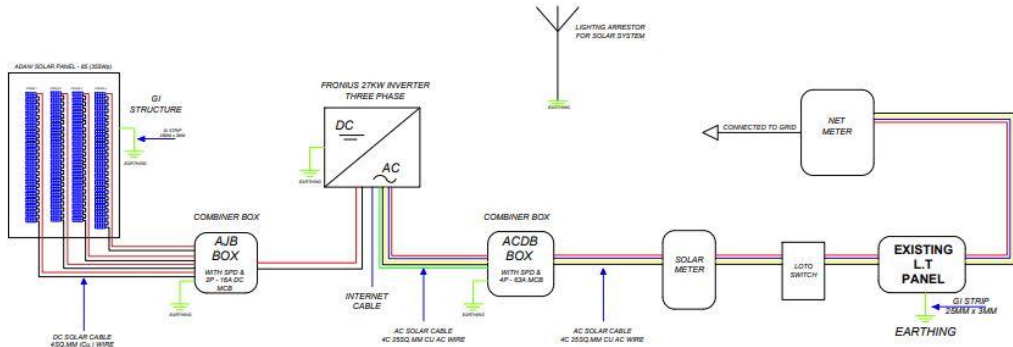
# 3D Design



# 3D Design



# Layouts



**SLOT/HOLE DETAILS**

Sl. No.	Sl. No.	REVISION
1	1	ISSUED
2	2	ISSUED
3	3	ISSUED
4	4	ISSUED
5	5	ISSUED
6	6	ISSUED
7	7	ISSUED
8	8	ISSUED
9	9	ISSUED
10	10	ISSUED

NOTE:

DESIGN SPECIFICATIONS:

PROJECT TITLE:

CLIENT:

ERC CONTRACTOR:

CONSULTANT:

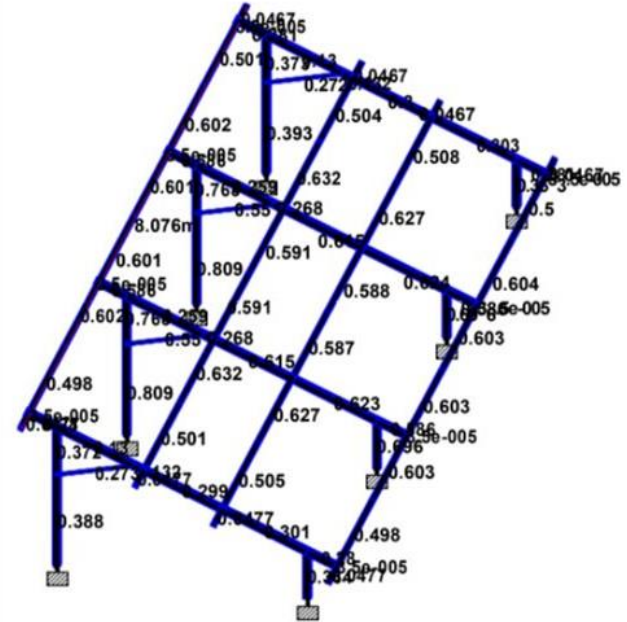
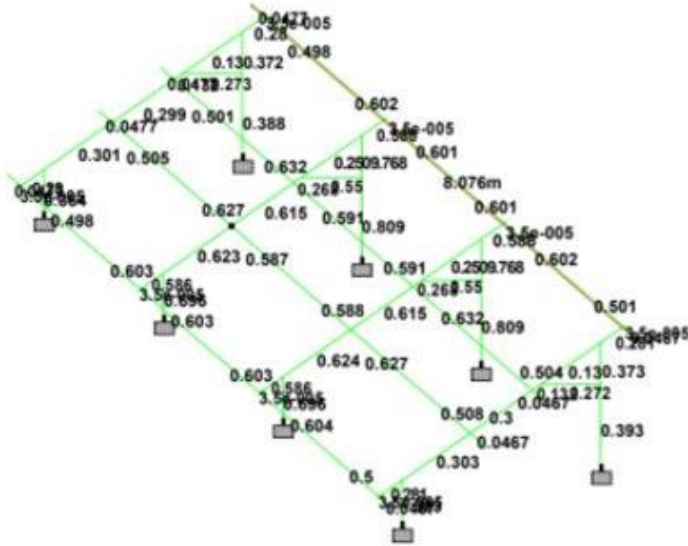
DRAWING TITLE:

LOGO	INSTALLER INFORMATION	PROJECT DETAIL	SYSTEM DESCRIPTION			INSTALLER INFORMATION		
	BHAMBRI SOLAR PVT. LTD.	ADDRESS	MODULE	ADANI (355Wp)	TILT ANGLE	-	DATE	-
			QUANTITY	85	AZIMUTH	-	DESIGNED BY	LAKSHAY
		PUSHPANJALI FARMS	SYSTEM (DC)	30Kw	INVERTER	FRONIUS	CHECK BY	
			SYSTEM (AC)	-	QUANTITY	1	SHEET SIZE	A4

Sl. No.	DESCRIPTION	TYPE	QUANTITY	TOTAL QTY	TOTAL NO OF PIPES	QTY OF PIPES	QTY OF BOLT	GRADE	DETAILS
1	COLUMN TO RAFTER	MS1000	12	3	36	12	36	B500	SPRING WASHER
2	RAFTER TO COLUMN	MS1000	18	3	54	12	36	B500	SPRING WASHER
3	COLUMN TO BRACING	MS1000	25	3	75	12	36	B500	SPRING WASHER
4	BRACING TO COLUMN	MS1000	60	3	180	0	36	B500	SPRING WASHER



# Structure Design





# Poor Installation







## Due to Sub Standard Devices and Wrong Cable Sizes



# Common Solar Problems

**1) Micro Cracks** - They appear due to poor quality of PV module manufacturing, improper handling and bad installation.

**2) Snail Trails** - Snail trails are the brown lines that form on your solar panels which give the appearance of snail tracks on the surface of your panels. They are caused by a build-up of moisture in your solar panels which reduces their overall performance and can even cause them to fail prematurely. (Due to bad quality Silver paste)

**3) Hot Spots** - Hot spots occur when a panel's energy production pathways are disrupted. When the panel's energy cannot flow through to your inverter, it becomes overloaded and radiate excess heat, so they get 'hot'. It is one of the most common problems with solar panels. Hot spots can reduce your solar panel's performance and lifespan and, in some cases, can even make them irreparable.

They are caused by several factors like the accumulation of dirt or bird droppings, partial shading, and even structural defects.



# Hot Spots, Microcracks, Snail trail





## How to maintain solar power plant

- Once in a week
- Time :  
Morning/Evening



# Automatic Cleaning System



**Increase efficiency**  
**Reduce Hassle**

<https://drive.google.com/file/d/1-hH6xmSdNruebIOrmwaUwvbS7-1rFL81/view?usp=sharing>





# Subsidy

The Government of Haryana has introduced State Renewable Energy Scheme to promote implementation of renewable energy applications in MSME sector.

Under the State Renewable Energy Scheme for implementation of renewable energy sources based technology applications in MSMEs, the State Government shall provide interest subsidy on term loan for renewable technology at the rate of 5%, up-to a maximum of INR 10 lakh per year for three years, to an eligible industry.

and shall remain in operation for a period of 5 years up-to 25/02/2024 or till the validity of Haryana Micro, Small and Medium Enterprise (MSME) Policy, 2019.



# HOW YOU CAN HAVE SOLAR

- CAPEX
- LOAN
- RESCO



# ROI



Microsoft Excel  
o-Enabled Works

ROI < 4 years



# Testimonial



**Mr. Sanjeev Jain**  
**(CEO of TNS networking)**

“With Air conditioners running 24\*7 in summers, the bill was rocket high in summers. Ruchi suggested a solar plant with tracker. We also felt the difference in the cooling in the rooms below. Great products at a wonderful price!!!



# Testimonial



**Sister Beena**  
**(Notre dame School)**

“Ruchi visited our convent & school, she saw all our bills. She explained what was best for minimizing the bill at each place & helped us to get the govt subsidies. Ruchi is very friendly and professional. The solar system installed by Bhambri solar has exceeded our expectations and we are very happy with her and her team.”



# Testimonial



**Gurpreet Khurana**  
**(Director of Le Vastram)**

“Hum dil khol kr AC chalate hai din raat aur bill humara zero aa raha hai. Thank you Ruchi”



# Zero bill



Date of Print Out: 17.07.2020  
**Bill of Supply for Electricity**

BSES Rajdhani Power Ltd.

Due Date: --

Name : NARINDER PAL SINGH KHURANA & GURPREET SINGH KHURANA  
 Billing Address : S/O GURBACHAN SINGH & S/O NARINDER PAL PLOT NO- M-116 S/F BLOCK-M VIKAS PURI NEW DELHI 110018

Sanctioned Load : 5.00 (kW)  
 Contract Demand : M D I : 4.74 (kW)  
 Power Factor : .997  
 Pole No. : VKPPJ31451  
 Meter Reading Status : DL  
 Cycle No. : 0N

CA No. : 152898674  
 Encroachment Date : 20.07.2019  
 Meter Type : 389K  
 Supply Type : LT  
 Bill No. : 100036154405  
 Bill Basis : Actual  
 O.D. No. : R20100189206225  
 CCTV Tagged : No  
 Street Light Tagged : No  
 W-Fi Tagged : No

Tariff Category : Domestic [ Residential ]

Mobile / Tel. No. : 9810699331  
 Email ID :  
 District / Division : Vikas Puri  
 Walking Sequence : VKP010158Q0BS  
 Bill Month : JUL-20  
 Bill Date : 15-07-2020

Customer Care Centre No. 39999707

### Meter Details in Annexure

Billing Details												
Current Period Charges ( 02-06-2020 to 08-07-2020 )												
Fixed Charges (A)	Sub-wise Energy Charges				T O D		Surch. (G)	Electricity Fee, as % of A+B+D+E (H)	Total Amount (A+B+C+D+E+G+H)			
	Conts. Metered During	Billed Units	Unit Rate	Amount (B)	PPAC on B	Amount (C)			TOD on B	Qty./Billed Amount (D)	PPAC on Fix. Chrg (G)	CCTV Bill Amount (I)
506.19 1.23 Mhs(s)							24.50	434.34	800.97			
									31.64			
									0.00			
										18W 20W 20W		

Past Dues / Refunds / Subsidy						Amount not immediately payable, if any		
Amount	Period to which it relates	Late Payment Surcharge (LPSC)	Other Charges, if any *	Total Charges Payable	Reasons	Net Amount Payable	Bill Amount Payable	
(214.46)		12.20	0.00	599.11	0.00 (1800.97)	(201.86)	<b>Rs. 0.00</b>	
							<b>Due Date of Payment</b>	

Last payment Rs. 15700.00 received on 24-03-2020 Payment Accountant Upto: 12-07-2020  
 The connection shall be liable for disconnection on non payment of all dues (including arrears of previous bill(s)) by due date, after notice as per Section 56(1) of the Electricity Act, 2003.



Date of Print Out: 17.07.2020  
**Meter Details Annexure**

BSES Rajdhani P



CA No. : 152898674

Bill No. : 100036154405

Bill Date : 15-07-2020

Name : NARINDER PAL SINGH KHURANA & GURPREET SINGH KHURANA

Billing Address : S/O GURBACHAN SINGH & S/O NARINDER PAL PLOT NO- M-116 S/F BLOCK-M VIKAS PURI NEW DELHI 110018

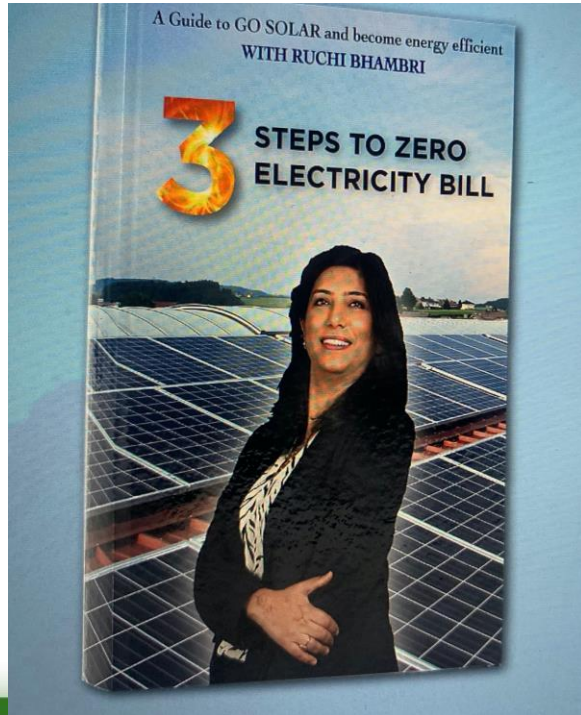
Net Meter Consumption Details ( Date of Reading : 08-07-2020 )													
Total Solar Generation Units	For The Billing Period			Cumulative Generation in FY			Solar Installation Details			Date of Installation		Capacity kWp	
	4768			5450						02-01-2020		10.73	
B/F Units (If any)	Export Reading			Import Reading			Net Difference			Moderated Units			C/F Units (If any)
	Normal	Peak	Offpeak	Normal	Peak	Offpeak	Normal	Peak	Offpeak	Normal	Peak	Offpeak	
0	3116	0	0	1710	0	0	(1406)	0	0	0	0	0	(1406)

( Consumption in the above table are in kWh/kVAh, as applicable )

Meter No	Units	Billed Consumption (Current)		Billed Consumption (Previous)		Multiplication Factor	Current Consumption	
		Date of Meter Reading	Reading	Date of Meter Reading	Reading		Days	Units
47001468	kWh	08-07-2020	6,952.50	01-06-2020	2,184.59	1.00	37	4,768.00
47001468	kW	08-07-2020	8.26			1.00		8.26
47001468	kVAh	08-07-2020	6,953.30	01-06-2020	2,185.30	1.00	37	4,768.00
47001468	kVA	08-07-2020	8.26			1.00		8.26
48650966	kWh	08-07-2020	3,321.50	01-06-2020	1,611.58	1.00	37	1,710.00
48650966	kW	08-07-2020	4.74			1.00		4.74
48650966	kVAh	08-07-2020	3,329.50	01-06-2020	1,613.09	1.00	37	1,716.00
48650966	kVA	08-07-2020	4.74			1.00		4.74
48650966	kWh_N	08-07-2020	4,922.00	01-06-2020	1,805.83	1.00	37	3,116.00



# Gift for everyone



Please Say “Hi” with your  
Email id

On **9811759494** to get a  
copy of this  
E-BOOK





Thank  
you



[www.bhambrisolar.com](http://www.bhambrisolar.com)  
[www.ruchibhambri.com](http://www.ruchibhambri.com)

